

# Source Cost Optimization

Improve supply chain visibility to identify low-cost, reliable procurement sources. Prioritize your global vendor portfolio, negotiate better contracts, reduce costs, and minimize exposure to potential financial, operational, and regulatory risks. Assess the financial and legal position of current and future suppliers by loading insight into your SCM solution.

## Example Workflow



- 1** Pull a supplier record from your database or application and connect to D&B Direct to match against D&B's 225M company records
- 2** Pull the latest detailed company insight, such as risk, financial, and competitor data
- 3** Develop processes to screen for risks and evaluate current and potential suppliers
- 4** Provide a clear view of certified suppliers to optimize supply cost efficiencies, all within your SCM

## Recommended D&B Direct Products for Source Cost Optimization

### Predictive Bankruptcy & Payment Risk ● ▲

Gain predictive payment insight to determine a supplier's future business standing. Indicators received include Commercial Credit Score (CSS), Financial Stress Score (FSS), Supplier Evaluation Risk (SER), and debarment indicator.

### D&B Country Risk Report

D&B Country Report provides key economic, commercial, and political information on a specific country, helping you to assess risk before engaging in trade, investment, or credit transactions with local companies.

### Predictive Global Payment Risk - D&B Emerging Market Mediation Alert (EMMA) Score ▲

Assess risk in emerging markets with D&B's EMMA Scores. Using all available commercial data on a company, EMMA Scores weigh potential risk by applying judgmental modeling methodologies and local market expertise.

### Suits, Liens, Judgments & Bankruptcies: Details ● ▲

Access a comprehensive source of critical, detailed information on US suits, liens, judgments, Uniform Commercial Code (UCC) filings, bankruptcies, and business registrations.

### Detailed Company Profile ■ ▲

Enrich your records with detailed data on more than 225 million companies. The D&B database allows you to deliver precise insight to support new and existing account decisions.

### Payment Information & Paydex ■ ▲

Current Risk/Trade Payment allows for improved tracking of trade experience and payment data. Monitor transactions between a specific supplier and purchaser, or track companies within a certain credit range.

■ Available in Standard, Enhanced and Premium  
 ● Available in Standard and Enhanced  
 ▲ Monitoring services available