Collections Prioritization

Optimize your collection efforts to prevent bad debt and improve cash flow. Use risk scoring to focus on the accounts most likely to pay. Depend on D&B intelligence for a comprehensive view of each customer's financial profile, corporate relationships, risk analysis, social media activities, news, and more.

Example Workflow

1 Pull a company from your records

2 Cleanse and match that record against D&B's 225M company records

3 Get the latest detailed company information, risk scores, suits & liens, and more

4 Prepare a list and utilize the updated record to prioritize collections, while providing seamless data for your ERP system users

Recommended D&B Direct Products for Collections Prioritization

Predictive Bankruptcy & Payment Risk ● ▲

Gain predictive payment insight to determine a supplier's future business standing. Indicators received include Commercial Credit Score (CSS), Financial Stress Score (FSS), Supplier Evaluation Risk (SER) and Debarment indicator.

Suits, Liens, Judgments & Bankruptcies: Details ● ▲

Access a comprehensive source of critical, detailed information on US suits, liens, judgments, Uniform Commercial Code (UCC) filings, bankruptcies, and business registrations.

D&B Viability Score ▲

The D&B Viability Score is a new evaluation tool that offers a comprehensive assessment of whether or not to do business with a company. It combines the most comprehensive measures of risk to deliver a highly reliable rating.

Corporate Linkage ● ▲

Linkage provides a family tree overview of branches, divisions, and subsidiaries without the expensive and time-consuming research. D&B offers the largest and most accurate database of corporate family trees.

Detailed Company Profile ■ ▲

Enrich your records with detailed data on more than 225 million companies. The D&B database allows you to deliver precise insight to support new and existing account decisions.

Financial Statements ▲

Get the latest comprehensive financial information to evaluate a company's fiscal strength. Access data on sales, revenue, assets, and liabilities, plus predictive analytics on future performance and more.

■ Available in Standard, Enhanced and Premium
● Available in Standard and Enhanced
▲ Monitoring services available